

THE PREMIER PROVIDER OF END-TO-END SUPPLY CHAIN SOLUTIONS

JDA is the leading supply chain software provider powering today's digital transformations.

We help companies optimize delivery to customers by enabling them to predict and shape demand, fulfill faster and more intelligently, and improve customer experiences and loyalty. More than 4,000 global customers use our unmatched end-to-end software and SaaS solutions to unify and shorten their supply chains, increase speed of execution, and profitably deliver to their customers.

OUR CUSTOMERS ARE:

 **75 of the Top 100**
Retailers

 **77 of the Top 100**
Consumer Goods Cos

 **70 of the Top 100**
Manufacturers

 **All 10**
Global 3PLs



JDA - DELIVERING AN AUTONOMOUS SUPPLY CHAIN

JDA is the only company capable of delivering an autonomous supply chain from end-to-end by orchestrating best-in-class planning, execution and retail delivery capabilities. JDA helps companies transform their supply chains and create seamless customer experience by leveraging cloud, artificial intelligence (AI), advanced analytics and machine learning capabilities.

OVERVIEW:



Founded in
1985



Globally headquartered in
Scottsdale, AZ



5,000+
Associates
worldwide



18+ Years
Of supply chain expertise for
average customer-facing associate



40+
International
locations



4 for 4
Leader in all of Gartner's supply
chain MQs



4,000+
Customers across retail,
distribution, and manufacturing

STRENGTH IN MANUFACTURING



4 of top 6
electronics /
electrical companies



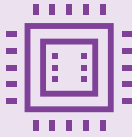
All 13
food consumer
product companies



5 of top 7
household & personal
product companies



5 of top 6
motor vehicle &
parts companies



2 of top 4
semiconductor &
electronic component
companies



7 of top 15
chemical companies



STRENGTH IN RETAIL



17 of top 21
specialty retailers



6 of top 7
apparel specialty
retailers



Top 8
general
merchandisers



6 of top 7
food & drug store
companies



75 of top 100
retailers



77 of top 100
consumer goods
companies



STRENGTH IN LOGISTICS & DISTRIBUTION



All 10
global third-party
logistics companies



3 of top 7
electronics /
office equipment
wholesalers



All 6
food & grocery
wholesalers



7 of top 10
diversified
wholesalers



Top 5
healthcare
wholesalers



INDUSTRY ANALYST RECOGNITION

JDA is also the **only company named leader in all four Gartner Quadrants** across supply chain and has been recognized by numerous industry analyst firms for product and corporate leadership.

Retail

Magic Quadrant for Retail Assortment Management Applications

“JDA achieved top marks for this measure, reflecting its long tenure in the retail planning and supply chain solution community. This is tied to the innovation success because it does a good job of identifying and fulfilling retailers’ needs.”

Gartner

2017 Global Retail Assortment Planning Company of the Year

“JDA is clearly not resting on its laurels. The company continues to invest heavily to ensure that it continues to push boundaries.”

FROST & SULLIVAN

Workforce Management Technology Value Matrix

“Nucleus believes that JDA will continue to grow as a must-have WFM point solution in retail.”



The Forrester Wave: Retail Planning, 3Q17

“The company exhibited a strong strategy, standing out for its vision and execution road map that offers a compelling blueprint for customer-centric planning.”

FORRESTER®

Supply Chain Planning

Magic Quadrant for Sales and Operations Planning Systems of Differentiation

“JDA has grown into the world’s largest best-of-breed supply chain software company by a substantial margin.”

Gartner

JDA Moves Toward Predictive Supply Chain

“With capabilities in planning and execution along with end retail, JDA is enabling customers to take their supply chains digital from end-to-end.”



Control Tower Technology Value Matrix

“JDA’s investments in a next-generation control tower should increase the value it delivers to customers. digital from end-to-end.”



Inventory Optimization Technology Value Matrix

“The vendor will continue to deliver value through its IO tool, catering to organizations of any size or complexity, with a full suite of supply chain tools.”



Supply Chain Execution

Magic Quadrant for Warehouse Management Systems

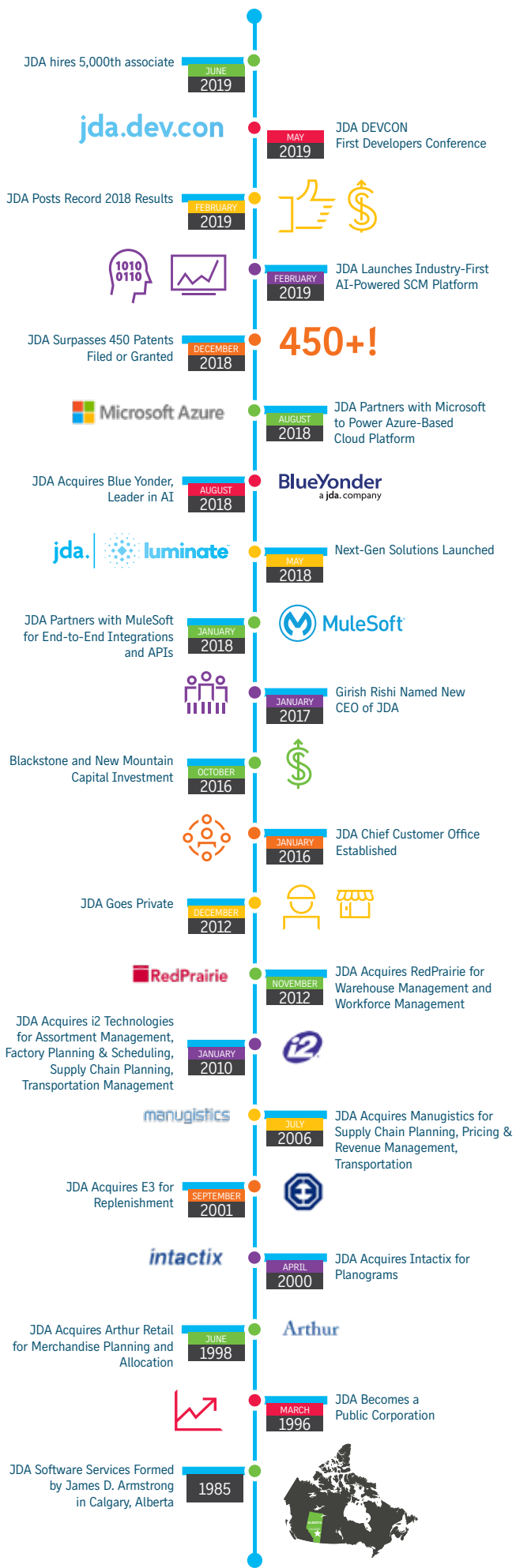
“JDA has a large installed base of complex and sophisticated customers. It has historically been out in front of the market delivering advanced and sophisticated functionality.”

Gartner

Magic Quadrant for Transportation Management Systems

“The JDA TMS is a differentiated TMS, with the breadth, depth and adaptability demanded by complex and sophisticated TMS users.”

Gartner



A CULTURE... NOT A COMPANY

Our core values make us more than a company;
they are the bedrock of our culture!

Our core values unite us. They make us unique and set us apart from our competitors. Our core values are what bind us together as one JDA. They are what we wake up in the morning believing in, and what carry us through our days. They are what drive our success - and the success of our customers

OUR CORE VALUES:  RESULTS  RELENTLESS  TEAMWORK

RESULTS

We are obsessed with delivering customer value.

RELENTLESS

We relentlessly drive new learning and innovation.

TEAMWORK

We candidly and respectfully collaborate.

LEADERSHIP TEAM

Girish Rishi

Chief Executive Officer

Kevin Moriarty

Executive Vice President,
Chief Financial Officer

Nathalie Carruthers

Executive Vice President,
Chief Human Resources Officer

Martin Felli

Chief Legal Officer,
Chief Compliance Officer,
Corporate Secretary

Dr. Michael Feindt

Blue Yonder

Kevin Iaquinto

Executive Vice President,
Chief Marketing Officer

Salil Joshi

Executive Vice President,
Customer Success

Desikan Madhavanur

Executive Vice President,
Chief Development Officer

Mark Morgan

Executive Vice President
and Chief Revenue Officer

David Rye

Senior Vice President,
Strategy and Corporate Development

Board of Directors

Michael Capellas, Chairman
Lloyd G. Waterhouse, Vice Chairman
Girish Rishi, CEO
Naveen Bhatia
Christos M. Cotsakos, Ph.D.
Peter Masucci
Viral Patel
Jack Qian
Anushka M. Sunder

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Asia Pacific

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+65.6305.4350
Australia
+61.3.9860.1000

Japan
+81.3.4461.1000
China
+86.21.2327.9400

South Korea
+82.2.3016.0700
India
+91.22.6700.0794



SOLID FINANCIAL PERFORMANCE



150 net-new customers per year; more than 4,000 customers worldwide



4 consecutive quarters of Greater than 100% growth in SaaS Bookings



SaaS growth rates more that 70%; More than \$100 million in Cloud Revenue



Strong Cash Position



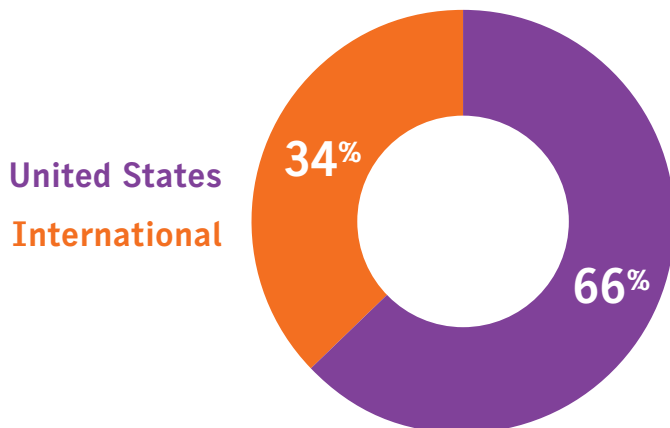
Strong Ownership

JDA is backed by two leading private equity investment firms: Blackstone and New Mountain Capital. Their investments help fuel JDA's innovation and growth plans and accelerate product development opportunities.

LARGE DIVERSIFIED REVENUE STREAMS AND BOOKINGS GROWTH

Diversified Revenue Base
LTM REVENUE Q1 FY 2018

Revenue by Geography



Revenue by Industry

